

Developmental Stages

Meet your builders where they are developmentally, so you can best support them in growing into capable, committed and independent leaders.

To better understand how to support and empower your builders, identify what development age they are at in dōTERRA. Where ever they are, continue to nurture always. Be aware of their priorities and trade off for what you want more; independent or emancipated? Consider the analogy of human and physician development. To keep healthy relationships keep a ration of 5 positive for every negative. 5:1.

What support do you value or want to receive? Reach upline and ask for the support you need. Ask to receive!

HUMAN DEVELOPMENT	RANK	CHARACTERISTICS & SUPPORT NEEDED
INFANT	Executive	Needs a lot of nurturing to survive
TODDLER	Elite	Starts to walk on their own a bit - still needs lots of support to survive
CHILD	Premier	Gaining more independence. May still need some hand holding
PRE-TEEN	Silver	Growing in knowledge and confidence; not quite independent
TEEN	Gold	Very confident, but still needs support and to learn to thrive
YOUNG ADULT	Platinum	Ready to be more on their own. Support as needed and honor independence
ADULT	Diamond	Competent to live on their own and be the parent of their children.
MIDDLE-AGE ADULT	Blue Diamond	Experienced in raising children. Potential for mid-life crisis.
ELDER ADULT	Presidential Diamond	Wise and experienced grandparent. Engaged in broad perspective.

